



AGM December 2020

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# CQS Natural Resources Growth and Income PLC

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LONDON  
NEW YORK  
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**20+**  
Years

Delivering fundamental,  
research-driven investment  
across the entire capital structure

**\$18.8bn**  
AUM

Multi-strategy asset management  
in both traditional (long-only)  
& hedge fund structures

**~210**  
Employees

Headquartered in London  
with investment offices in  
New York & Hong Kong

**70+**  
Investment Professionals

Including specialist research,  
with sectoral, macro-economic  
& geopolitical expertise

# Portfolio Exposure

## Precious Metals

Overweight

**28.6%**<sup>1,2</sup>

The Fund is over weight in precious metal miners, looking to take advantage of the material discount at which producers under \$1bn market cap trade. It provides an important protective aspect to current global political uncertainty, whilst benefiting from the synchronised rate reduction cycle.

## Energy

Underweight

**5.8%**<sup>1,2</sup>

Caution on US production growth leads us to expect an extended period of depressed oil prices. We do not see the same tightening fundamentals we see in base metals because of the shorter cycle nature of shale production. OPEC no longer appear willing to continuously cut production to support pricing.

## Fixed Interest Securities

Overweight

**16.1%**<sup>1,2</sup>

Primarily funded through the funds gearing, this provides an important income stream to support the dividend.

## Base Metals

Overweight

**27.5%**<sup>1,2</sup>

Years of under investment in new base metal projects has led to a dearth of new mines coming online. Whilst the companies are out of favour currently we believe there is a strong fundamental argument for being over weight, as even moderate levels of demand growth will see an improvement in pricing. Any resolution to the US/China trade war would see a quick rebound.

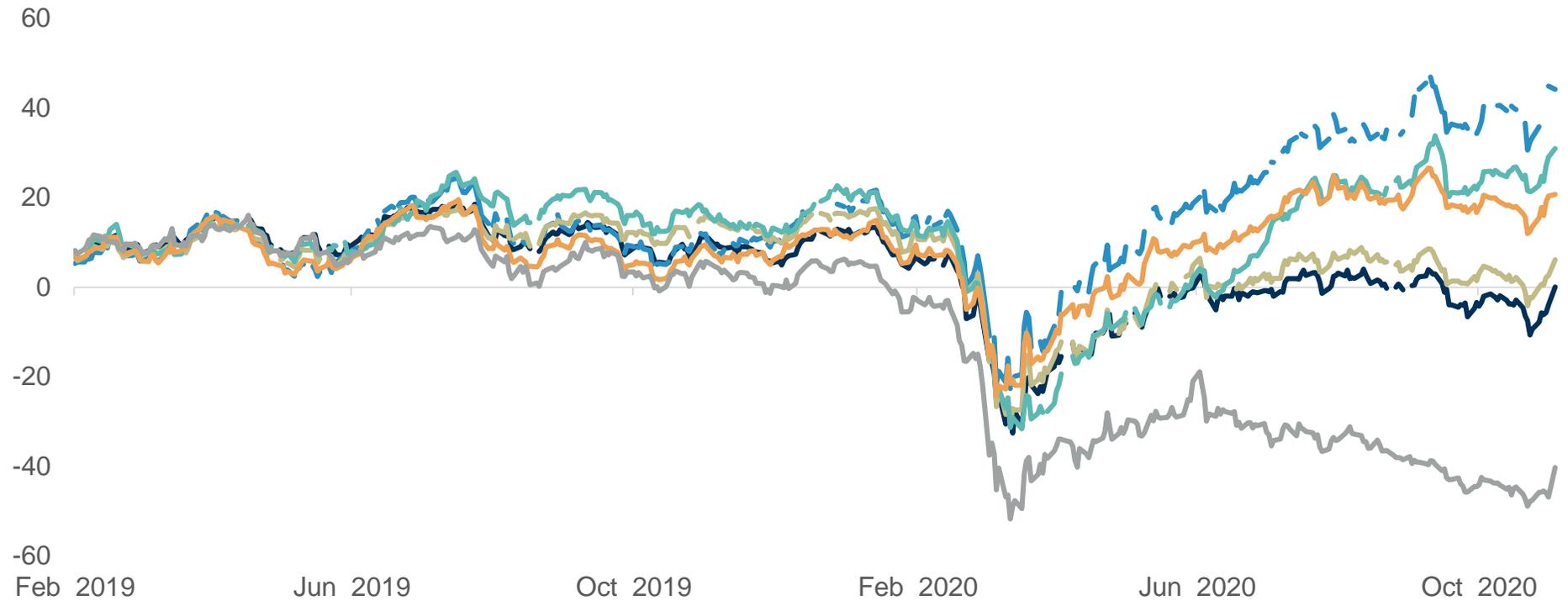
## Shipping Companies

Overweight

**10.3%**<sup>1,2</sup>

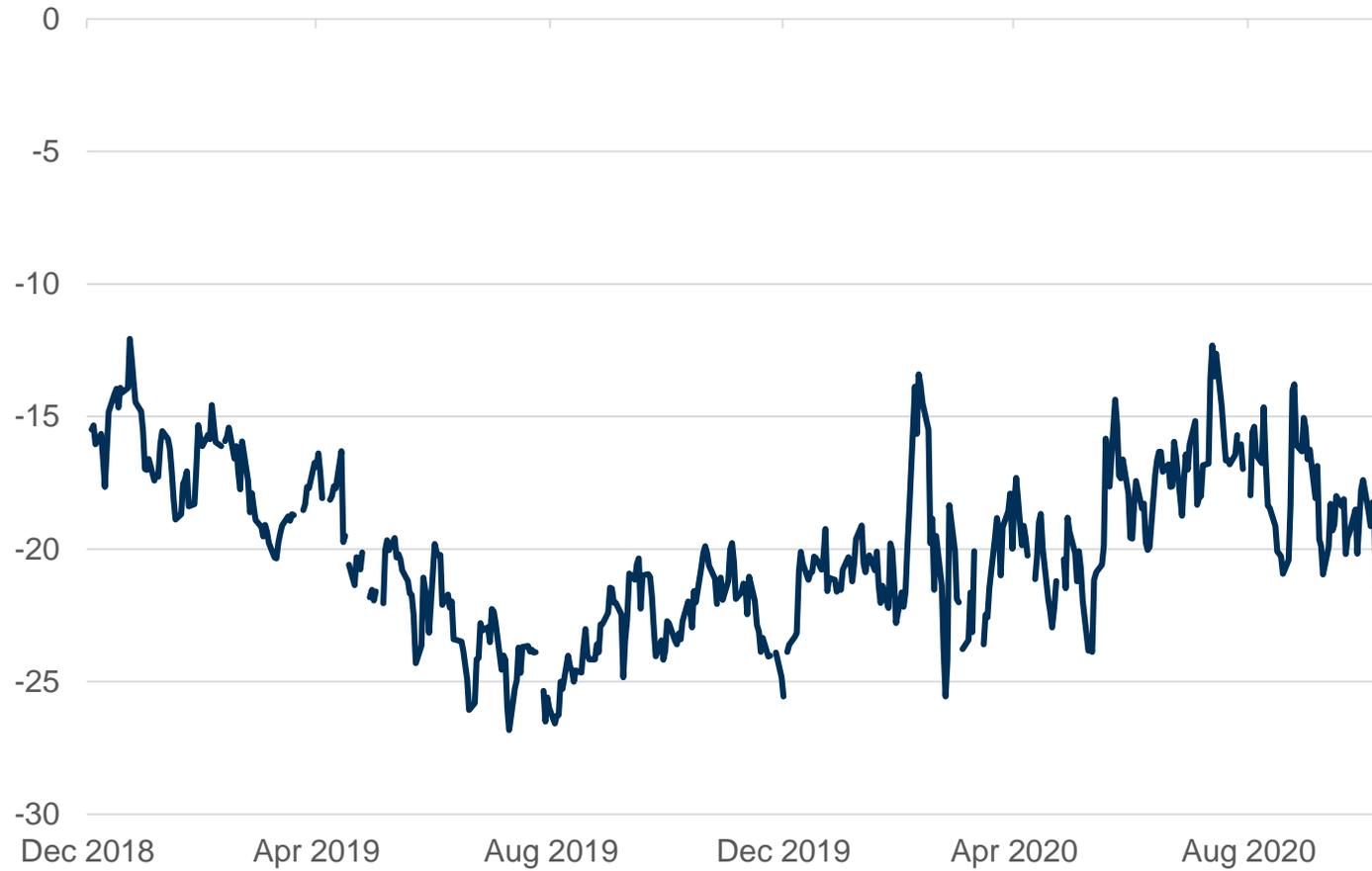
The fund has exposure to oil, LPG and bulk shippers. A number of catalysts are coinciding to make this an attractive sector such as, a lack of new ships in the order book, a new low sulphur fuel requirement starting in Jan 2020 and trade tariffs disrupting the flows of commodities from the most economic and often shortest route, resulting in increased vessel utilisation. Day rates for vessels are highly sensitive to small changes in utilisation of the global fleet and can lead to enhanced returns for shareholders. Many of the positions are transitioning in to periods of high cash flow and healthy dividends.

# CQS Natural Resources vs Peers and Indexes (GBP, normalised to 100)



- JPMorgan Fund ICVC - JPM Natural Resources Fund
- BlackRock World Mining Trust PLC (NAV)
- Ninety One Global Strategy Fund - Global Natural Resources Fund
- CQS Natural Resources Growth and Income (NAV)
- MSCI World Metals & Mining Index
- MSCI World Energy Sector Index

# Discount to NAV



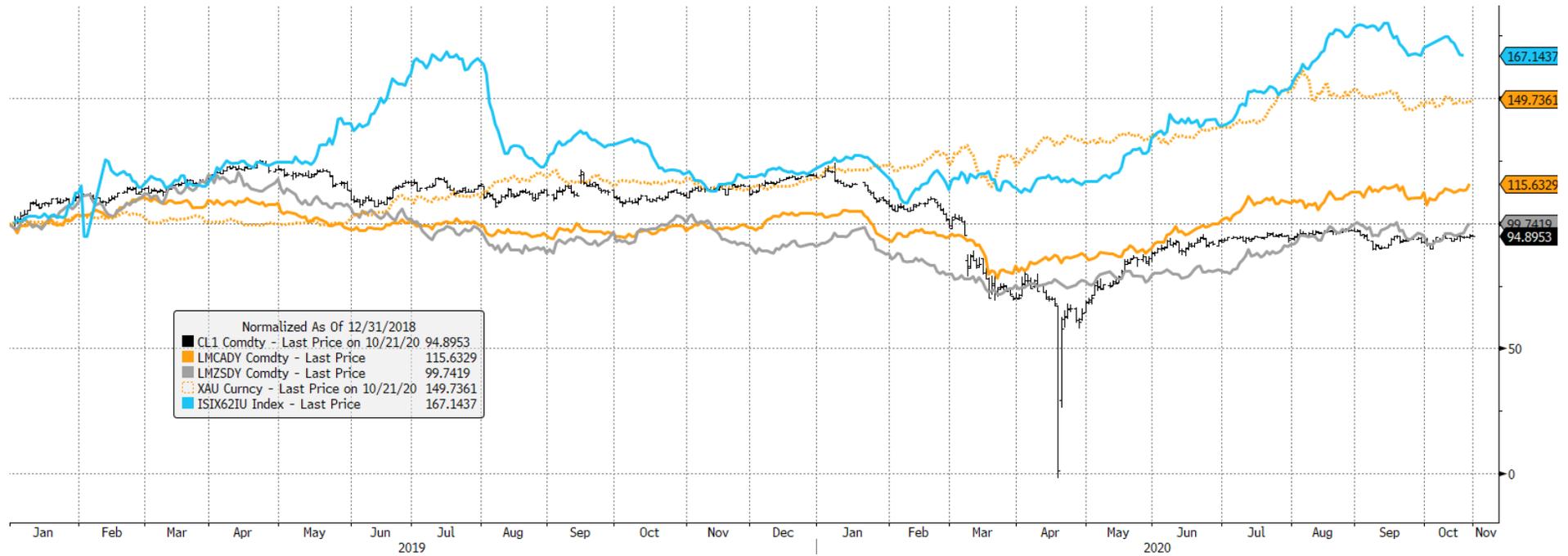
# Commodities – Key Drivers

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## **Positive outlook for Commodities**

- Central bank policy supportive, targeting unemployment, supportive for demand – low rates to remain
- Covid fears should dissipate with Vaccine in 2021
- Restocking of the industrial supply chains following COVID-19 supply disruptions
- China ~50% of commodity demand – recovered quickly
- Biden win – may soften tone for US/China trade war
- Supply remains constrained due to years of low capex on new projects
- Chinese environmental focus reducing metal production & demand for high grade ore imports
- Remain cautious on oil - OPEC reduced production quota's by 8M bbls/d still to return

# Most Commodities (Ex Oil) Above Pre COVID Levels



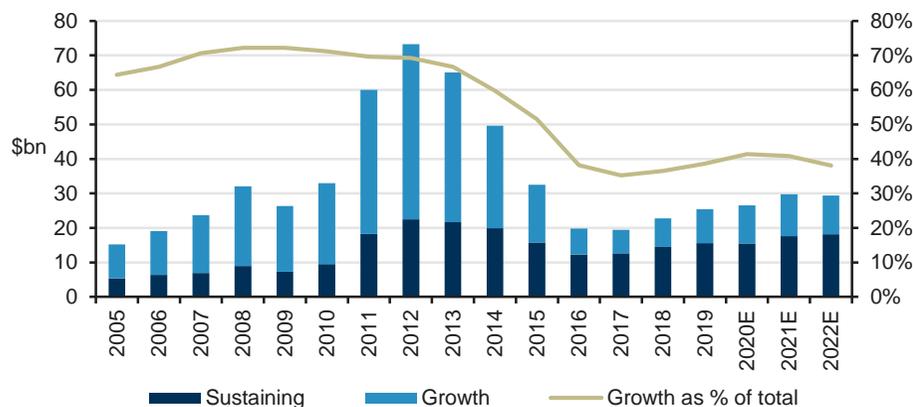
- Copper \$/t
- Zinc \$/t
- WTI Oil \$/bbl
- Gold
- Iron Ore

# Base Metals

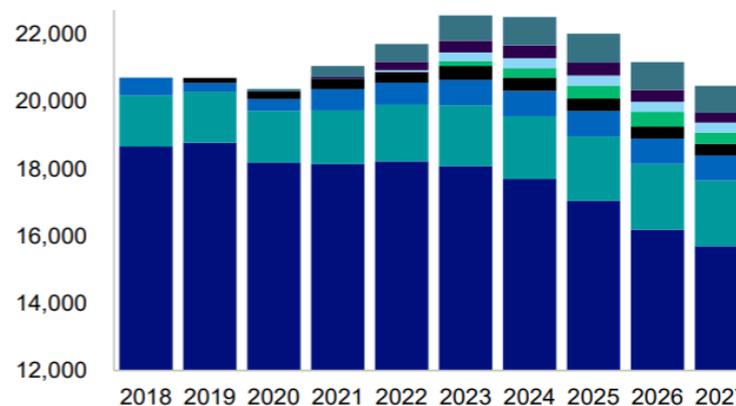
## Reasons for optimism

- COVID-19, stimulus focusing on jobs is supportive for demand through infrastructure build out and end consumer demand
- Environmental themes accelerated through Government spending – EV’s, Renewable power and electrification.
- Industrial restock cycle - led by China’s strategic stocks build
- Supply remains constrained following years of low expansion capex – 10 years to bring a copper mine in to production

Capex of Big 5 Mining Majors (incl. Glencore since 2011)<sup>1</sup>



Global Copper Mine Production<sup>2</sup> (kt contained)

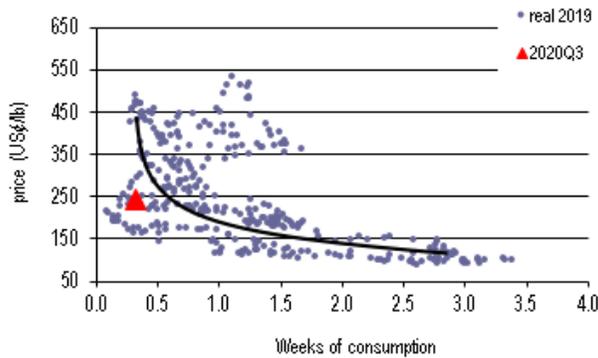


Source: <sup>1</sup>Sum of Big 5 diversified (including Glencore since 2011), Barclays, 13 October 2020. <sup>2</sup>Jefferies, Copper and Base Metal Summit, [https://www.teck.com/media/20201007\\_Jefferies%20Copper%20and%20Base%20Metals%20Summit.pdf](https://www.teck.com/media/20201007_Jefferies%20Copper%20and%20Base%20Metals%20Summit.pdf), 7 October 2020, p. 101.

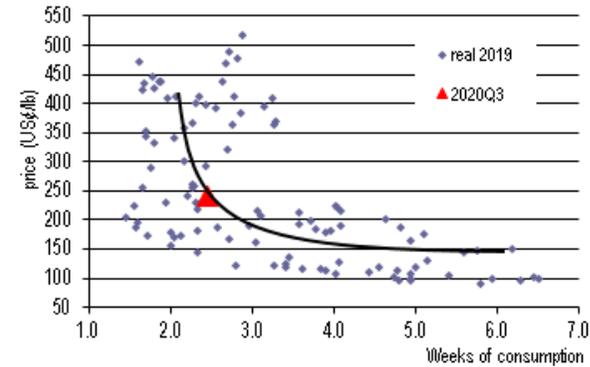
# Base Metals Stocks Already Tight

## Inventories Copper (Cu) and Zinc (Zn) notable

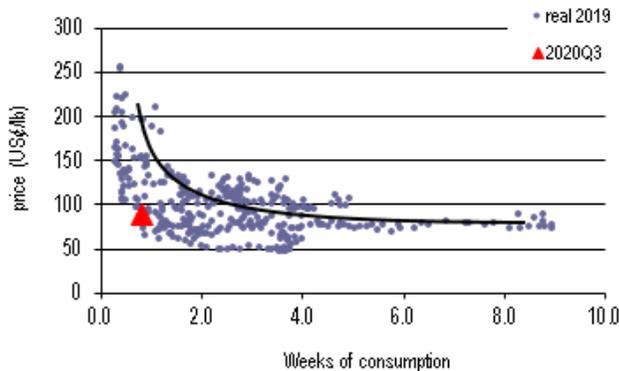
### LME Pinch Diagram (Copper)



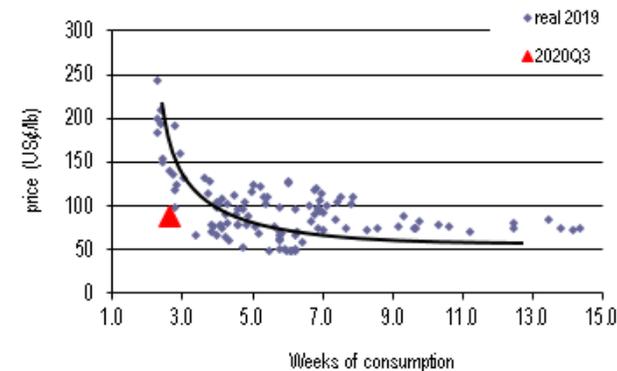
### Global Market Pinch Diagram (Copper)



### LME Pinch Diagram (Zinc)

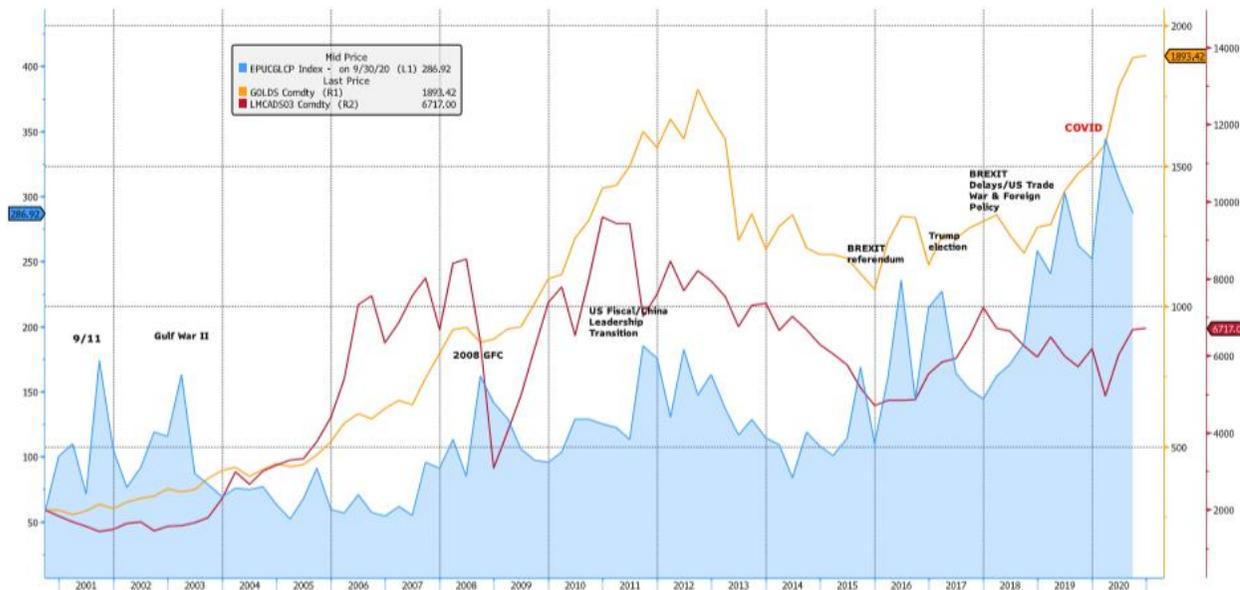


### Global Market Pinch Diagram (Zinc)



# Precious Metals

## Global economic policy uncertainty highest on record<sup>1</sup>

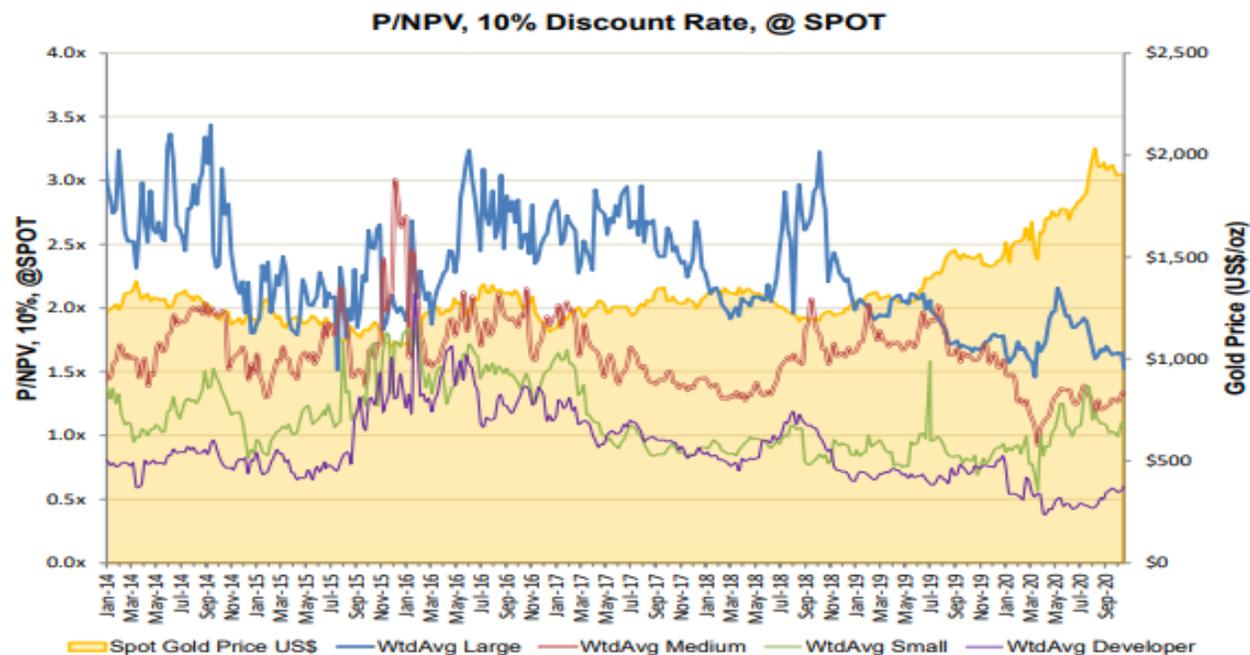


## Geopolitical/systemic risks

- Synchronised government spending – rates to remain low– ballooning government debt – how will this be repaid?
- US election – parties seeking to outspend each other?
- Possible currency debasement favours real assets – Diversify Treasuries in to gold
- International friction – US vs China trade war, China vs HK/RoW
- Brexit

# Junior golds at discount to sector

Valuations have lagged the current Gold Price<sup>1</sup>



## Summary

- Junior end of sector at a discount – with specific names even more discounted – do not need a higher gold price
- Many funds can't own pre production – our heavy weight to developers has benefitted from this and should continue to do so as companies re-rate
- M&A – Larger producers have under spent on exploration so now need to acquire to avoid depleting reserves and grow

# Rationale to Own Gold is Still Valid

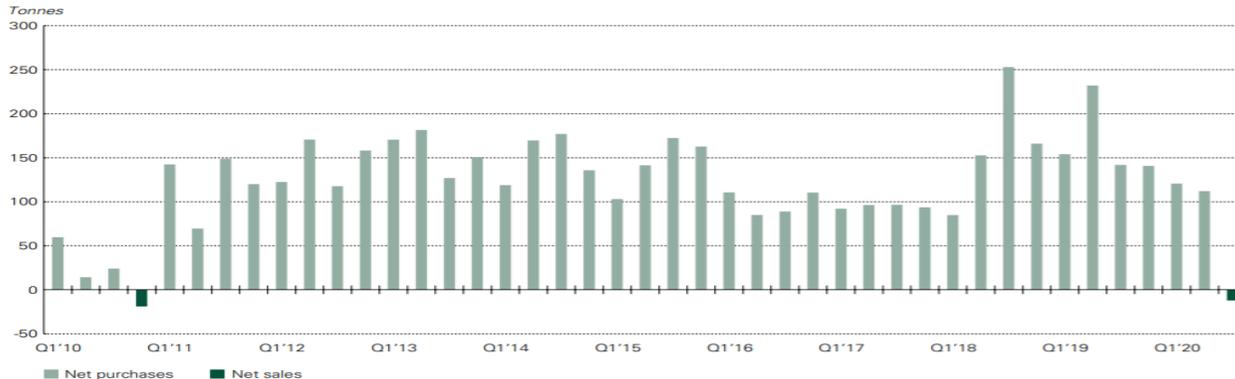
## Negative Yielding Debt<sup>1</sup>



## Summary

- Sovereign debt issues not resolved
- Many nations approaching dangerous levels of Debt/GDP by historic standards
- Currency debasement (pace has quickened)
- \$16trn. negative yielding debt, no yield disincentive from holding gold<sup>1</sup>
- Central bank buying should recover post COVID as nations diversify from USD and Treasuries

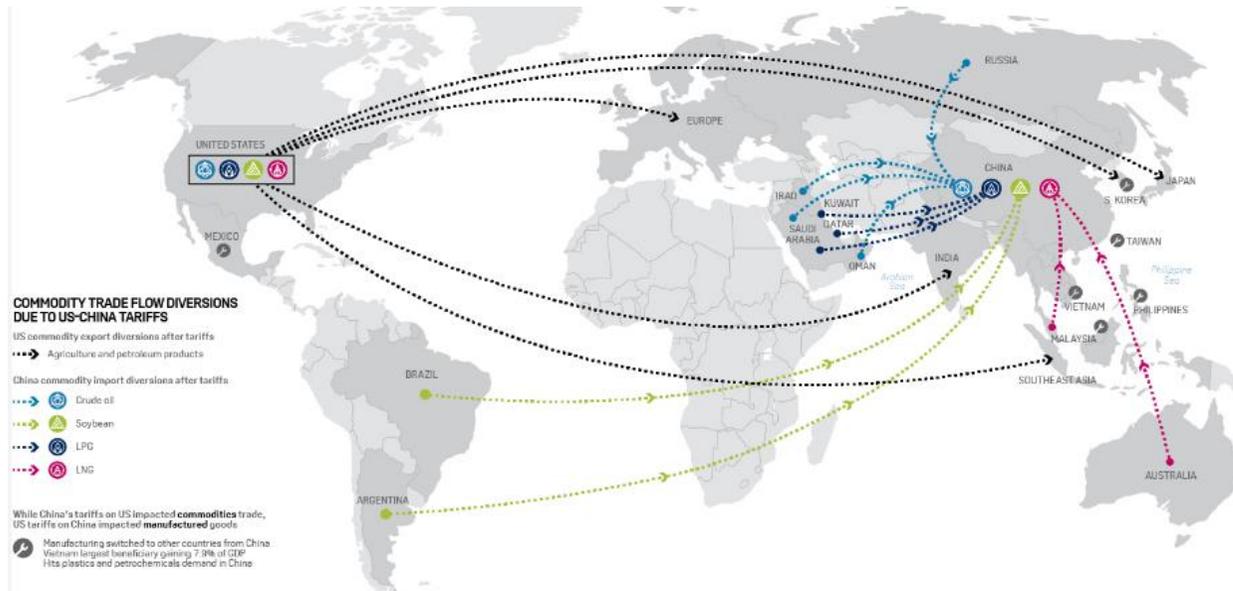
## Central Bank first net sales for a decade to fund COVID programs – gold still increased 7.1%<sup>2</sup>



Sources: <sup>1</sup>Bloomberg, as at 6 November 2020. <sup>2</sup> World Gold Council, Gold Demand Trends Q2 H1 2020, as at 21 October 2020.

# Tariffs Reroute Trade

## US-China Trade Dispute Disrupts Commodity Trade Flows



### Summary

- Even under a Biden win – Trade war to have lasting impact on trade routes
- Manufacturing rerouted to the likes of Vietnam, Indonesia & Thailand
- China increasingly looking to stimulate to support the economy
- Funds position in shippers will placed to potentially benefit

# Real Demand for Commodities Increasing

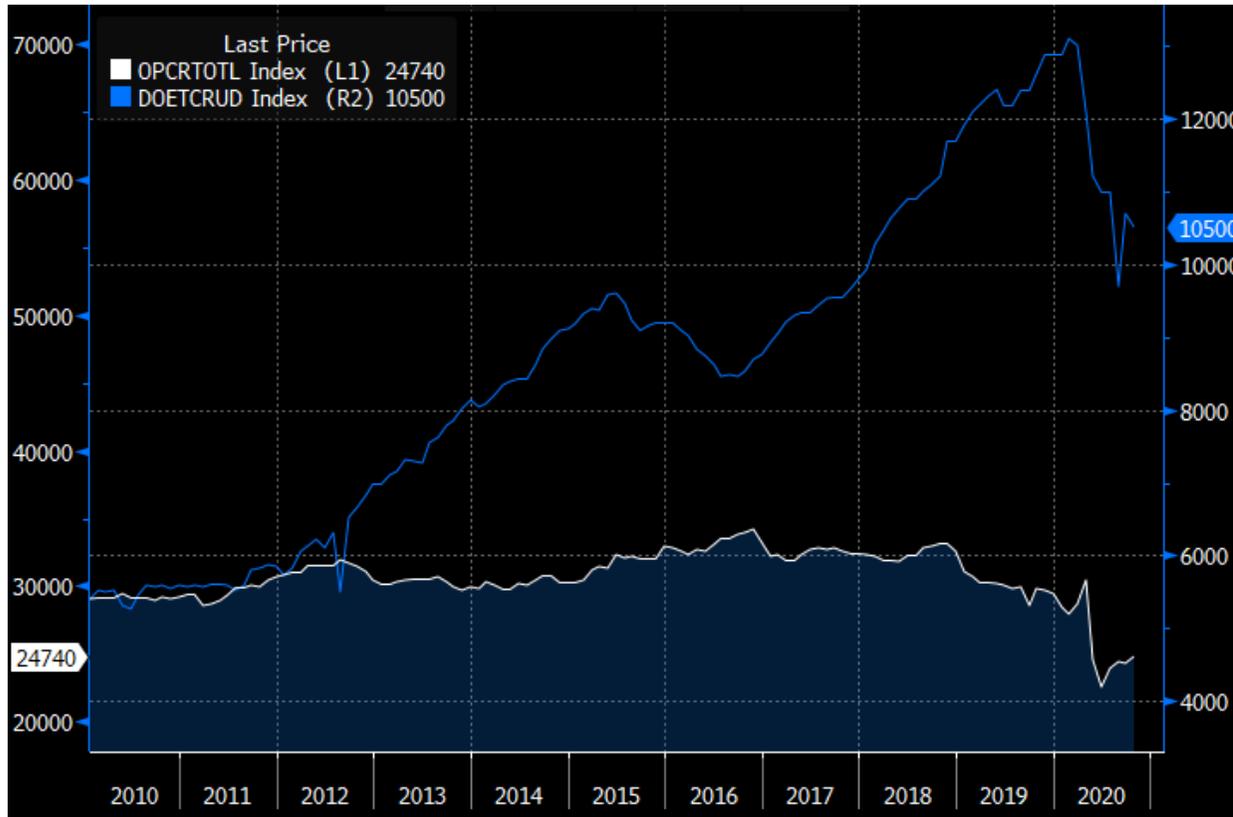
**Chinese Copper Imports (Thousands of Tonnes Ore Per Month)<sup>1</sup>**



## Summary

- Global stimulus and infrastructure may drive a sharp rebound
- Urbanisation trend still continues
- Base metal demand growing
- Global population has risen 1.3 billion since 2000<sup>2</sup>

## US Production and OPEC production (k bbls/day)<sup>1</sup>



### Summary

- Oil demand collapsed ~8% post COVID-19, unclear when we get back to pre COVID demand levels
- OPEC's 7.7M bbls of quota cuts will return at \$50/bbl
- US shale consolidated through mergers – will reduce costs and activity
- Oil price tied to the cost curve from marginal shale production longer term \$40-50/bbl
- We remain underweight Energy as most oil companies imply \$50-60/ bbl
- The funds exposure is primarily through shippers



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